



## LETTER OF AWARD

Lr.No. SAC/ COO/ F.No.82/ D.No.271 /18. Dated: 12.04.2018

To

M/s. Mahindra Waste to Energy Solutions Limited  
Gate No:2, Akruli Road, Kandivili East,  
Mumbai – 400101.

Sir,

Sub: SAC - Letter of Award for development of Municipal Solid Waste Management (MSWM) Project in Gudivada ULB on DBOT basis – issued – Reg.

Ref: 1. Your Offer for Development of MSWM Projects, dated: 22.03.2018.  
2. Your acceptance letter dated: 05.04.2018.  
3. Note orders of GoAP, Dated: 31.03.2018.

---

This is in reference to the Detailed Technical and Financial Project Proposal submitted by you on 22.03.2018 in response to the Request for Proposal issued by Swachha Andhra Corporation (SAC) on 27.01.2018.

The Project Proposal submitted by you have been considered and the Technical Evaluation Committee has evaluated your implementation plans of MSWM projects i.e. production of City Compost from Municipal Solid Waste and marketing the Bio-CNG, City Compost & recyclables in the open market while carrying out SLF of rejects as per MSW Rules – 2016.

Following this process, SAC on behalf of the Gudivada ULB is pleased to inform you that M/s. Mahindra Waste to Energy Solutions Limited (MWESL) has been selected as the “Successful Bidder” (as per the provisions of the RFP) for development of Municipal Solid Waste Management (MSWM) Project in Gudivada being lowest bid offered by you for Rs. 3920/- per Ton of City Compost (organic manure) Sold.

This LOA i.e. award of work is subject to the terms and conditions set out in the RFP issued to you and would further be subject to the conditions set out in the Concession Agreement to be executed by M/s. MWESL. This ‘Letter of Award’ is issued to comply the following conditions:

- M/s. MWESL shall enter into a Tripartite Concession Agreement with the Gudivada ULB and SAC on at the earliest, detailing the Terms & Conditions of implementing and managing Municipal Solid Waste Management (MSWM) Project in Gudivada ULB through Design build-operate-transfer (DBOT) basis.

Contd...

- \* M/s. MWESL shall furnish the ULB a Performance Guarantees equal to Rs. 24,35,000/- (Rupees Twenty Four Lakhs Thirty Five Thousand only) at the time of signing the Concession Agreement/Land lease Agreement. The cumulative Bid Security furnished by you for an amount of Rs.2,00,000/- will be returned after submission of all Performance Guarantees to the ULBs as per your LOAs. The Performance Guarantee shall be retained by the Gudivada ULB during the Concession period as indicated in the RFP.
- \* M/s. MWESL shall be governed by the Terms and Conditions stated in the RFP and Concession Agreement. M/s. Mahindra Waste to Energy Solutions Limited shall not attach any condition on any of its obligations as stipulated in the RFP document and Concession Agreement; and
- \* M/s. MWESL shall submit a detailed Project Implementation & Operation Plan in line with the Technical Proposal submitted along with Bid documents within 60 (sixty) days of issue of Letter of Award. The project construction shall be completed and commission within six months from date of handing over of project site.

This letter is awarded in duplicate. The duplicate copy of this letter may be signed and returned as a token of acceptance of the above terms & conditions.

This order is issued with the concurrence of Government of Andhra Pradesh vide orders 3<sup>rd</sup> cited above.

We look forward to a mutually fruitful relationship.

With best regards,

  
D. MURALIDHR REDDY, IAS  
MANAGING DIRECTOR

We confirm that the terms and conditions outlined in this Letter of Award are acceptable to us.

Signature:  
Name:  
Designation:  
Date & Seal

Copy submitted to:

The Principal Secretary, MA&UD Dept., for kind information

The Director of Municipal Administration for information.

The Commissioner, Gudivada municipality for necessary action in this matter.